

**DFI**

# Investor Conference 2025 Q2 Results

Aug 12, 2025





# Agenda

- . **2025 Q2 Financial Results and Business Summary**
- . **Operational Outlook**
- . **Q & A**

# Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans, and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements, whether due to new information, future events, or otherwise. In light of these risks, uncertainties, and assumptions, the forward-looking events might not occur, and our actual results could differ materially from those anticipated in these forward-looking statements.



# — 2025 Q2 Financial Results and Business Summary

# Statement of Comprehensive Income (Consolidated)

Amount : NT\$ Thousand

	2025 Q1		2025 Q2		2024 Q2	
<b>Net sales</b>	<b>2,598,900</b>	<b>100.0%</b>	<b>2,900,324</b>	<b>100.0%</b>	<b>2,167,776</b>	<b>100.0%</b>
Cost of Good Sold	(1,859,949)		(2,141,996)		(1,579,822)	
<b>Gross Margin</b>	<b>738,951</b>	<b>28.4%</b>	<b>758,328</b>	<b>26.1%</b>	<b>587,954</b>	<b>27.1%</b>
Operating Expenses	(539,546)	-20.8%	(535,972)	-18.5%	(468,005)	-21.6%
<b>Operating Income</b>	<b>199,405</b>	<b>7.7%</b>	<b>222,356</b>	<b>7.7%</b>	<b>119,949</b>	<b>5.5%</b>
Non-operating Income and Expenses	(19,716)		(37,707)		(7,033)	
<b>Profit(Loss) before Tax</b>	<b>179,689</b>	<b>6.9%</b>	<b>184,649</b>	<b>6.4%</b>	<b>112,916</b>	<b>5.2%</b>
<b>Net Income</b>	<b>138,713</b>	<b>5.3%</b>	<b>139,785</b>	<b>4.8%</b>	<b>81,185</b>	<b>3.7%</b>
<b>Shareholders of the company</b>	<b>106,558</b>	<b>4.1%</b>	<b>101,589</b>	<b>3.5%</b>	<b>72,884</b>	<b>3.4%</b>
<b>EPS(NT\$)(a)</b>	<b>\$0.93</b>		<b>\$0.89</b>		<b>\$0.64</b>	

(a) EPS was calculated based on total Weighted -average  
Outstanding shares (thousand shares)

114,488

114,488

114,488

# Statement of Comprehensive Income (Consolidated)

Amount : NT\$ Thousand

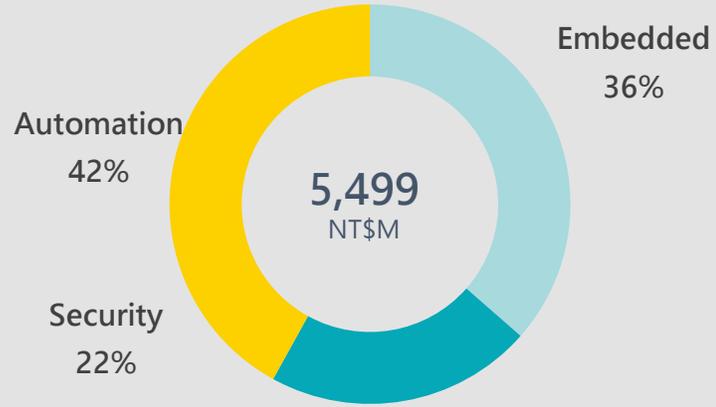
	YTD		YTD	
	2025 Jan.-Jun.		2024 Jan.-Jun.	
<b>Net sales</b>	<b>5,499,224</b>	<b>100.0%</b>	<b>4,073,962</b>	<b>100.0%</b>
Cost of Good Sold	(4,001,945)		(2,960,553)	
<b>Gross Margin</b>	<b>1,497,279</b>	<b>27.2%</b>	<b>1,113,409</b>	<b>27.3%</b>
Operating Expenses	(1,075,518)	-19.6%	(919,204)	-22.6%
<b>Operating Income</b>	<b>421,761</b>	<b>7.7%</b>	<b>194,205</b>	<b>4.8%</b>
Non-operating Income and Expenses	(57,423)		(6,353)	
<b>Profit(Loss) before Tax</b>	<b>364,338</b>	<b>6.6%</b>	<b>187,852</b>	<b>4.6%</b>
<b>Net Income</b>	<b>278,498</b>	<b>5.1%</b>	<b>136,016</b>	<b>3.3%</b>
<b>Shareholders of the company</b>	<b>208,147</b>	<b>3.8%</b>	<b>124,834</b>	<b>3.1%</b>
<b>EPS(NT\$)(a)</b>	<b>\$1.82</b>		<b>\$1.09</b>	

(a) EPS was calculated based on total Weighted -average  
Outstanding shares (thousand shares)

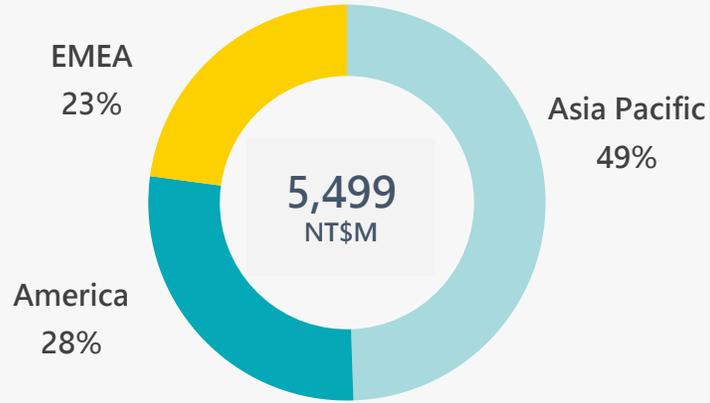
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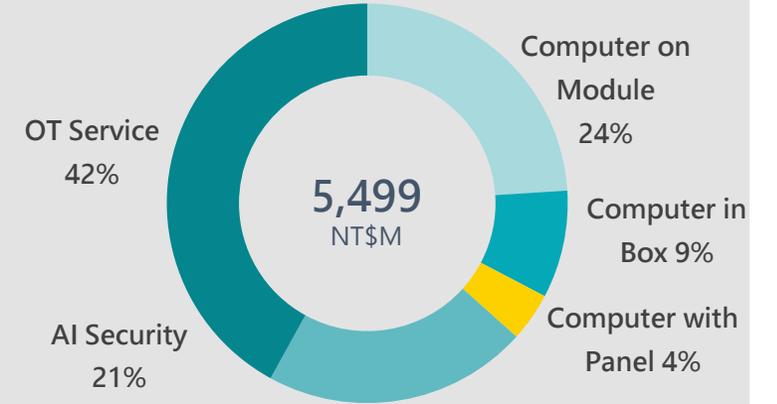
### 2025 Application



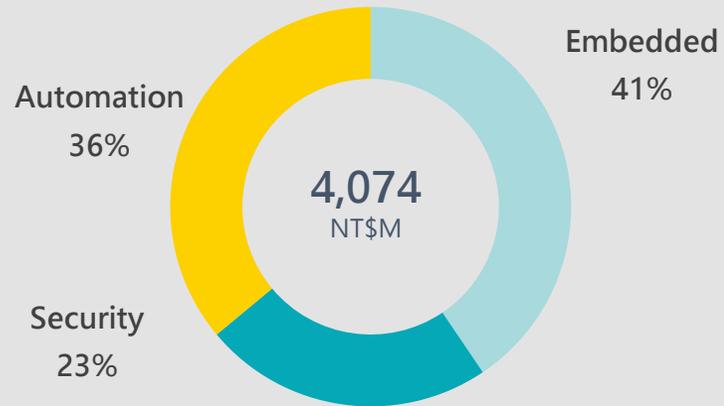
### 2025 Territory



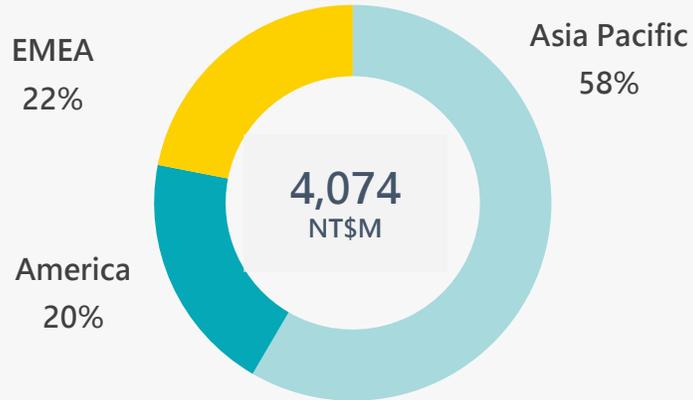
### 2025 Product



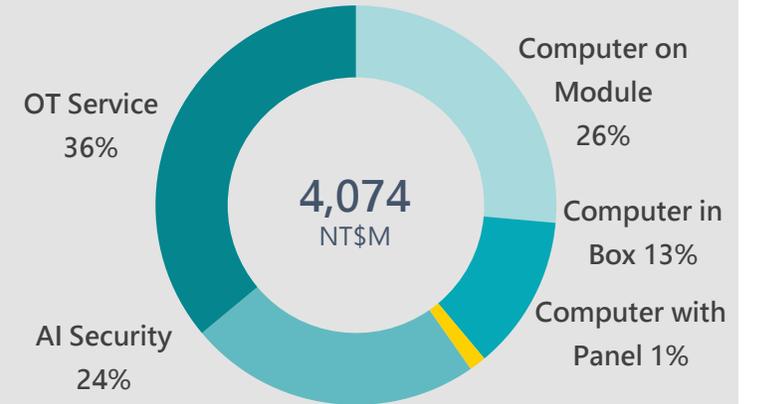
### 2024 Application



### 2024 Territory



### 2024 Product



# Balance Sheet Highlights (Consolidated)

Amount : NT\$ Thousand

	2025.06.30		2024.12.31		2024.06.30	
<b>Cash and cash equivalents</b>	<b>2,213,479</b>	19%	<b>2,512,850</b>	21%	<b>1,813,138</b>	20%
<b>Accounts receivable</b> (Including the related parties)	<b>2,127,008</b>	18%	<b>2,391,984</b>	19%	<b>1,985,285</b>	22%
<b>Inventories</b>	<b>2,168,208</b>	19%	<b>2,079,464</b>	17%	<b>1,668,721</b>	18%
<b>Property, plant and equipment</b>	<b>2,220,585</b>	19%	<b>2,287,843</b>	19%	<b>2,329,811</b>	25%
<b>Total assets</b>	<b>11,717,771</b>	100%	<b>12,338,424</b>	100%	<b>9,225,324</b>	100%
<b>Current liabilities</b>	<b>4,127,082</b>	35%	<b>4,224,426</b>	34%	<b>3,304,140</b>	36%
<b>Non-current liabilities</b>	<b>2,050,533</b>	18%	<b>2,276,771</b>	19%	<b>1,145,159</b>	12%
<b>Equity</b>	<b>5,540,156</b>	47%	<b>5,837,227</b>	47%	<b>4,776,025</b>	52%
<b>Net Worth/Share(NT\$)</b>	<b>28.43</b>		<b>30.67</b>		<b>25.88</b>	
Net worth per share was calculated based on total outstanding shares(thousand shares)	114,488		114,488		114,488	

# Key Financial Ratios (Consolidated)

	2025.06.30	2024.12.31	2024.06.30
AR Turnover(Days)	75	84	88
Inventory Turnover(Days)	97	125	110
AP Turnover(Days)	73	69	64
Cash Conversion Cycle(Days)	99	140	134
ROE(annualized) (a)	9.8%	9.1%	5.6%
Current ratio	163%	170%	171%
Fin.Debt(b)/Total Assets	24%	27%	19%

(a)Annualized net income / Average total equity

(b)Fin.debt included long term and short term financial debts



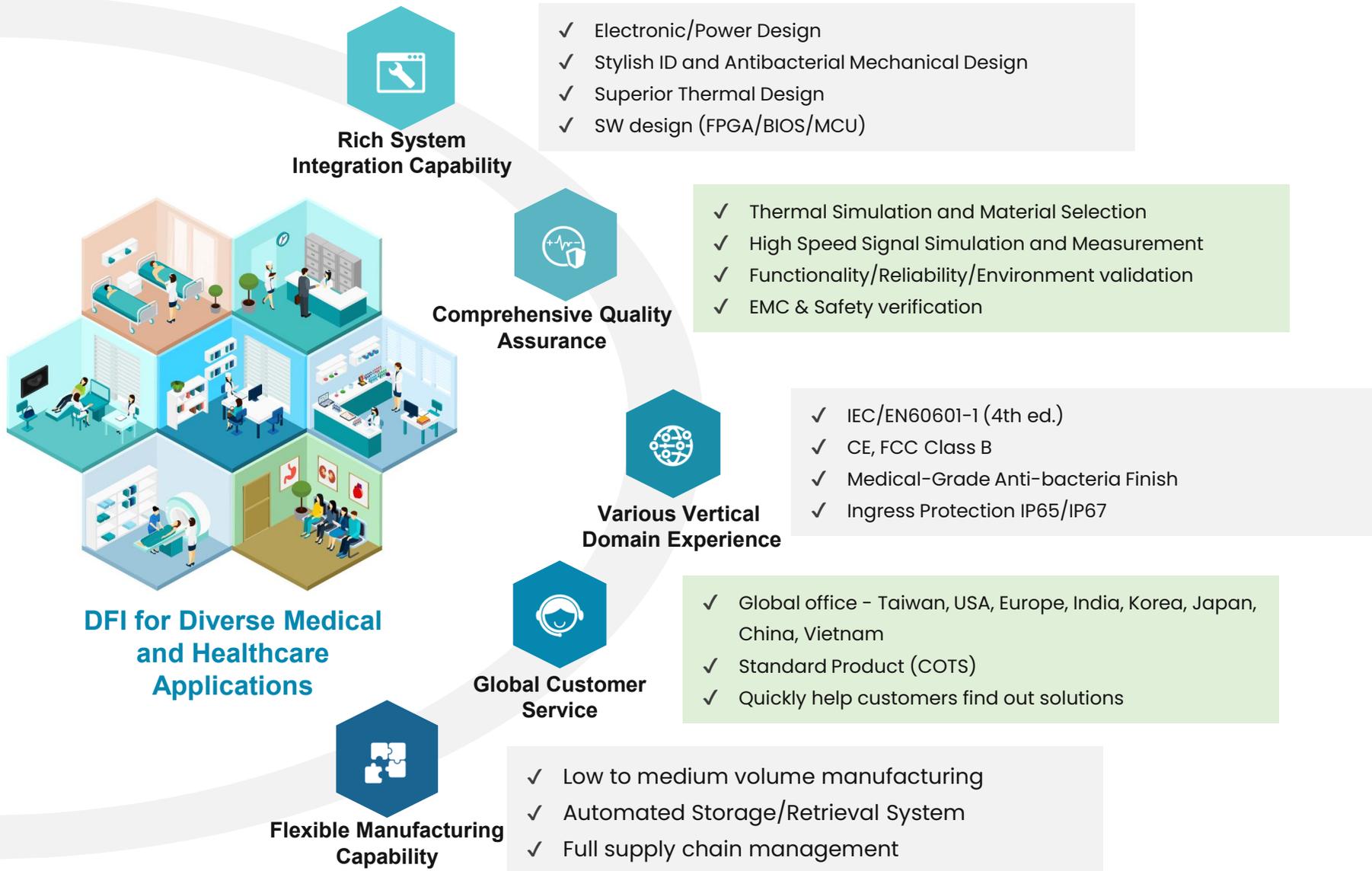
# 二. Operation Outlook

# DFI's Edge AIoT Growth Strategy

Partnering with experts to accelerate industrial edge AI adoption



# High-Value, Regulated Market: Smart



**Diverse, Premium-Grade Motherboard Form Factors (COTS/ODM/OEM)**



**Fast Delivery of Medical-Grade Systems and Monitors (COTS/ODM/OEM)**



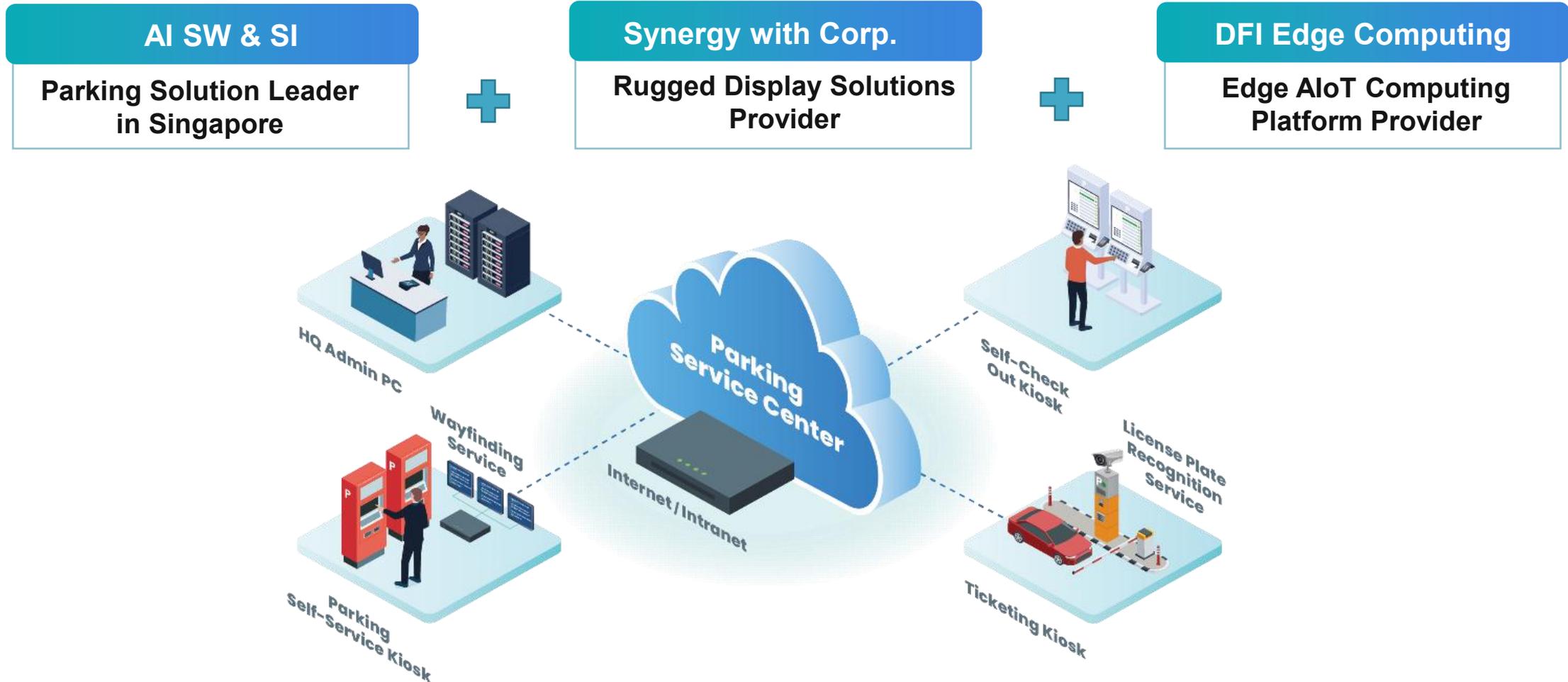
# DFI Collaborates on Cross-Industry AI + ESG Solutions **DFI**

Real-time edge AI and big-data insights safeguard operations and drive sustainability across smart manufacturing, energy, and more.



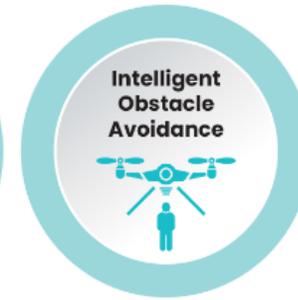
# DFI Powers Smart Parking with Partners

High-performance rugged edge computing drives intelligent automation innovations for applications in urban transportation



# Group Synergy: Integrated Commercial UAV Solution

Powered by OSM-QRB812, featuring intelligent obstacle avoidance, long-range transmission, and adaptability for rescue, disaster response, and inspections.





# 三. Q & A

**Thank you**