

### Investor Conference 2022 Q3 Results

Nov 10,2022



## Agenda

#### 1. 2022 Q3 Financial Results and Business Summary

### 2. Operational Outlook

### 3. Q & A

### Safe Harbor Notice

We have made forward-looking statements in the presentation. Our forward-looking statements contain information regarding, among other things, our financial conditions, future expansion plans and business strategies. We have based these forward-looking statements on our current expectations and projections about future events. Although we believe that these expectations and projections are reasonable, such forward-looking statements are inherently subject to risks, uncertainties, and assumptions about us.

We undertake no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise. In light of these risks, uncertainties and assumptions, the forward-looking events might not occur, and our actual results could differ materially from those anticipated in these forward-looking statements.

# 1. 2022 Q3 Financial Results and Business Summary

# Statement of Comprehensive Income (Consolidated)

Amount : NT\$ Thousand

	2022 Q2 (Restated)		2022 Q3		2021 Q3 (Restated)	
Net sales	3,865,320	100.0%	4,093,050	100.0%	3,748,324	100.0%
Cost of Good Sold	(3,078,628)		(3,199,645)		(3,060,739)	
Gross Margin	786,692	20.4%	893,405	21.8%	687,585	18.3%
Operating Expenses	(618,931)	-16.0%	(670,988)	-16.4%	(529,333)	-14.1%
Operating Income	167,761	4.3%	222,417	5.4%	158,252	-4.2%
Non-operating Income and Expenses	20,179		37,119		(564)	
Profit(Loss) before Tax	187,940	4.9%	259,536	6.3%	157,688	4.2%
Net Income	152,132	3.9%	200,020	4.9%	113,008	3.0%
Shareholders of the company	115,338	3.0%	194,205	4.7%	71,116	<b>1.9%</b>
EPS(NT\$)(a)	\$1.01		\$1.69		\$0.62	

(a) EPS was calculated based on total Weighted -average

Outstanding shares (thousand shares)	114,488	114,488	114,488

# Statement of Comprehensive Income (Consolidated)

**Amount : NT\$ Thousand** 

Γ	YTD		YTD		
	2022 Jan	Sep.	2021 JanSep. (Restated)		
Net sales	11,842,778	100.0%	9,048,526	100.0%	
Cost of Good Sold	(9,453,828)		(7,180,742)		
Gross Margin	2,388,950	20.2%	1,867,784	20.6%	
Operating Expenses	(1,860,202)	-15.7%	(1,392,924)	-15.4%	
Operating Income	528,748	4.5%	474,860	5.2%	
Non-operating Income and Expenses	69,218		(192)		
Profit(Loss) before Tax	597,966	5.0%	474,668	5.2%	
Net Income	461,532	3.9%	343,099	3.8%	
Shareholders of the company	393,157	3.3%	199,875	2.2%	
EPS(NT\$)(a)	\$3.43		\$1.75		

(a) EPS was calculated based on total Weighted -averageOutstanding shares (thousand shares)

114,488

114,488

### Balance Sheet Highlights (Consolidated)

Amount : NT\$ Thousand

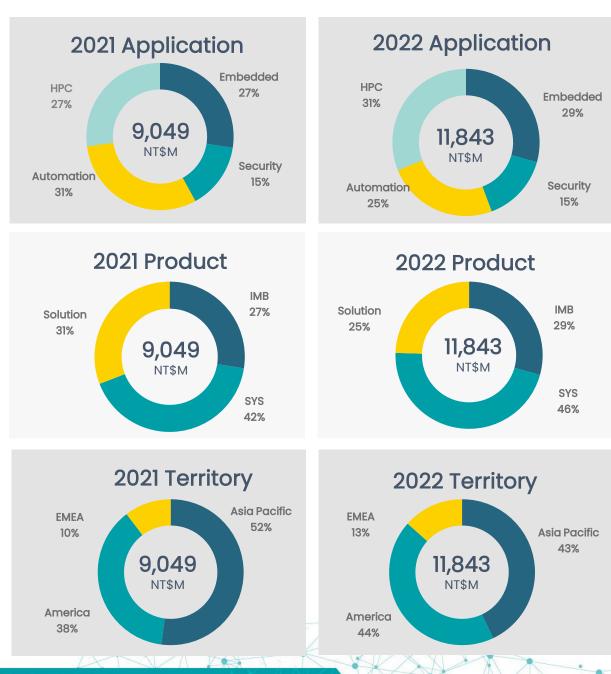
2022.09.30		2021.12.31 (Restated)		2021.09.30 (Restated)	
1,557,332	12%	1,549,815	13%	1,563,657	13%
2,954,027	22%	2,786,394	22%	2,735,733	24%
4,086,812	31%	3,583,295	29%	3,284,672	29%
2,461,407	18%	2,477,339	20%	2,205,915	19%
13,391,073	100%	12,393,941	100%	11,621,901	100%
5,472,171	41%	4,597,964	37%	5,911,594	51%
2,184,942	16%	2,267,694	18%	625,135	5%
5,733,960	43%	5,528,283	45%	5,085,172	44%
27.32		26.7		23.07	
114,488		114,488		114,488	
	2,954,027 4,086,812 2,461,407 13,391,073 5,472,171 2,184,942 5,733,960 27.32	2,954,027 22%   4,086,812 31%   2,461,407 18%   13,391,073 100%   5,472,171 41%   2,184,942 16%   5,733,960 43%	1,557,332 12%   2,954,027 22%   4,086,812 31%   2,461,407 18%   2,461,407 18%   2,461,407 10%   13,391,073 100%   5,472,171 41%   2,184,942 16%   5,733,960 43%   27.32 26.7	1,557,332 12% 1,549,815 13%   2,954,027 22% 2,786,394 22%   4,086,812 31% 3,583,295 29%   2,461,407 18% 2,477,339 20%   13,391,073 100% 12,393,941 100%   5,472,171 41% 4,597,964 37%   2,184,942 16% 2,267,694 18%   5,733,960 43% 5,528,283 45%   27.32 26.7 26.7 26.7	1,557,33212%1,549,81513%1,563,6572,954,02722%2,786,39422%2,735,7334,086,81231%3,583,29529%3,284,6722,461,40718%2,477,33920%2,205,91513,391,073100%12,393,941100%11,621,9015,472,17141%4,597,96437%5,911,5942,184,94216%2,267,69418%625,1355,733,96043%5,528,28345%5,085,17227.3226.723.07

### Key Financial Ratios (Consolidated)

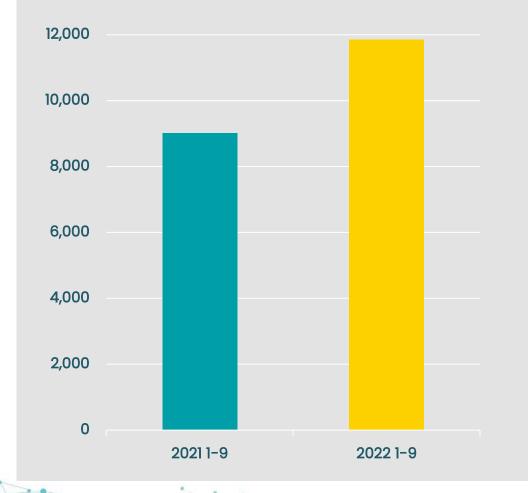
AR Turnover(Days) Inventory Turnover(Days) AP Turnover(Days) Cash Conversion Cycle(Days) ROE(annualized) (a) Current ratio Fin.Debt(b)/Total Assets

2022.09.30	2021.12.31 (Restated)	2021.09.30 (Restated)		
66	66	72		
111	87	92		
66	59	68		
111	94	96		
10.9%	14.8%	9.0%		
168%	184%	134%		
27%	25%	23%		

(a)Annualized net income / Average total equity(b)Fin.debt included long term and short term financial debts



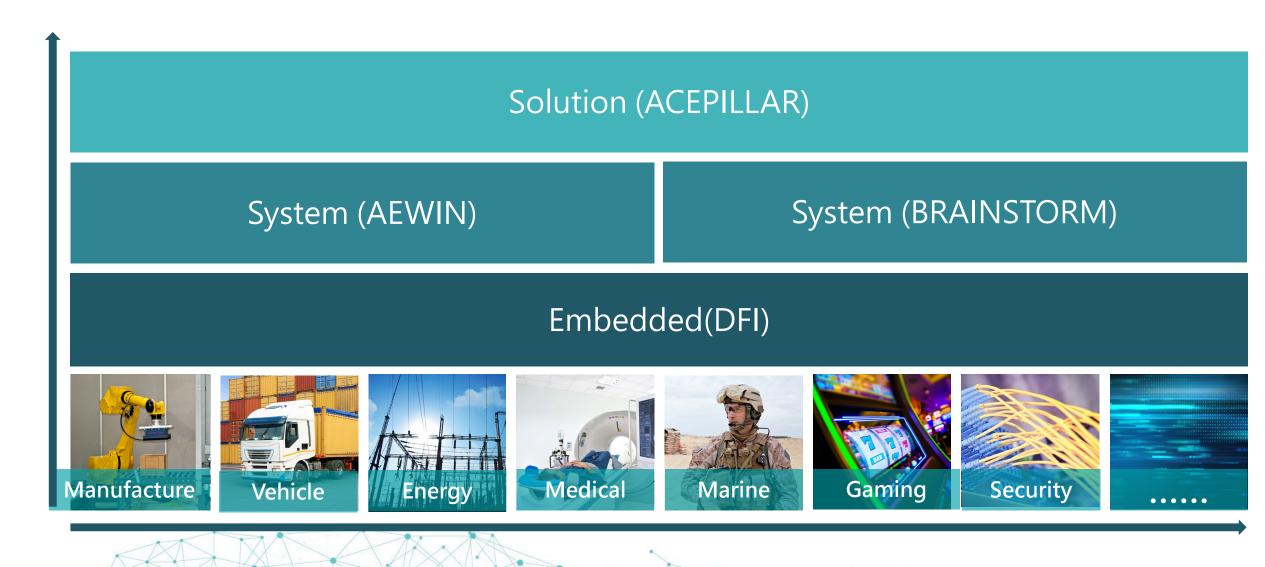
#### 2022 1-9 Consolidated Revenue (NT\$M)



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### 2. Operation Outlook

### **DFI Investment Distribution**







# Thank you

